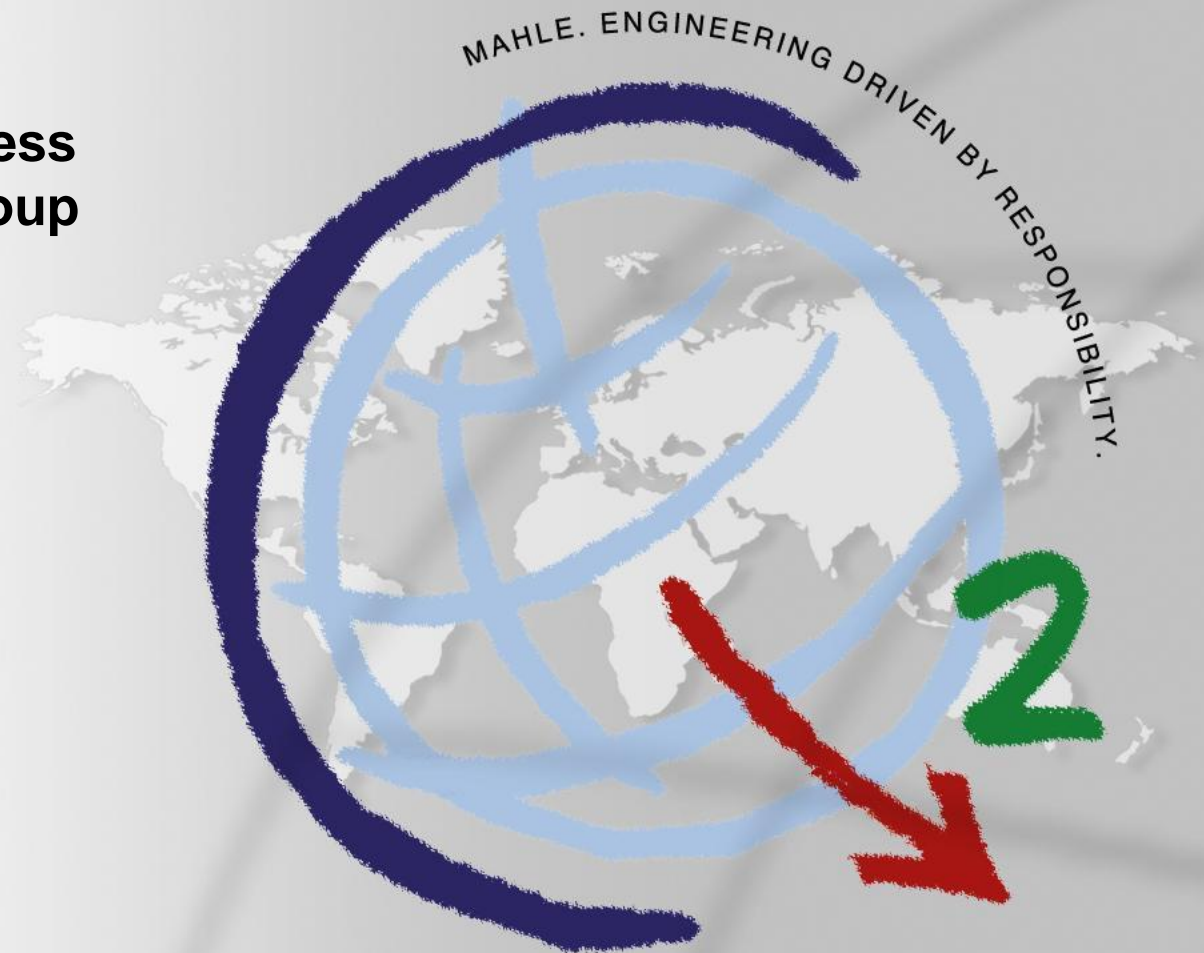


Press conference on the business development of the MAHLE Group for the business year 2012

April 19, 2013



Agenda

- Business environment/economic situation in the automotive industry
- Business development of the MAHLE Group in 2012
- Development of the MAHLE Group
- Outlook for the 2013 business year
- MAHLE 2012 business year – at a glance

Worldwide automobile production 2011/2012

[in 1.000]

Driven by performance

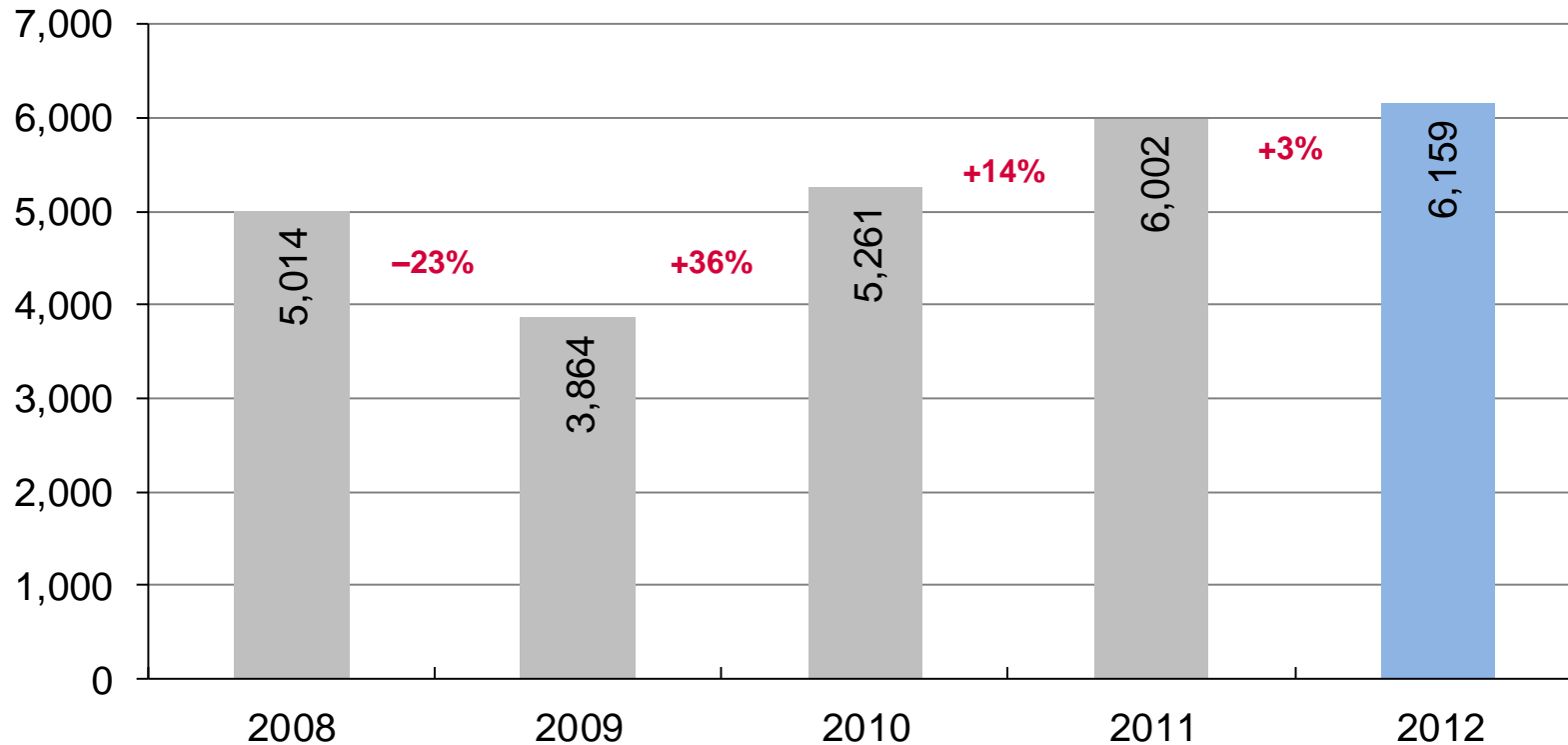
	2011	2012	Difference 2011/2012 in %	2011	2012	Difference 2011/2012 in %
	Pass. cars & light comm. vehicles	Pass. cars & light comm. vehicles	Pass. cars & light comm. vehicles	Commercial vehicles (incl. buses)	Commercial vehicles (incl. buses)	Commercial vehicles (incl. buses)
America	17,439	19,723	13.1	735	694	-5.6
- North America	13,127	15,434	17.6	451	497	10.2
- South America	4,312	4,289	-0.5	284	197	-30.6
Asia/Pacific	36,974	40,788	10.3	2,142	1,977	-7.7
- Japan	7,886	9,436	19.7	305	365	19.7
- China	17,611	18,566	5.4	1,289	1,042	-19.2
Europe	20,159	19,282	-4.4	649	619	-4.6
- Germany	5,763	5,550	-3.7	156	145	-7.1
Other countries	2,266	1,727	-23.8	3	3	0.0
Total	76,838	81,520	6.1	3,529	3,293	-6.7

Source: IHS Automotive, figures for passenger cars and light commercial vehicles (last updated: March 2013); figures for commercial vehicles (last updated: February 2013)

Sales development [in million EUR]

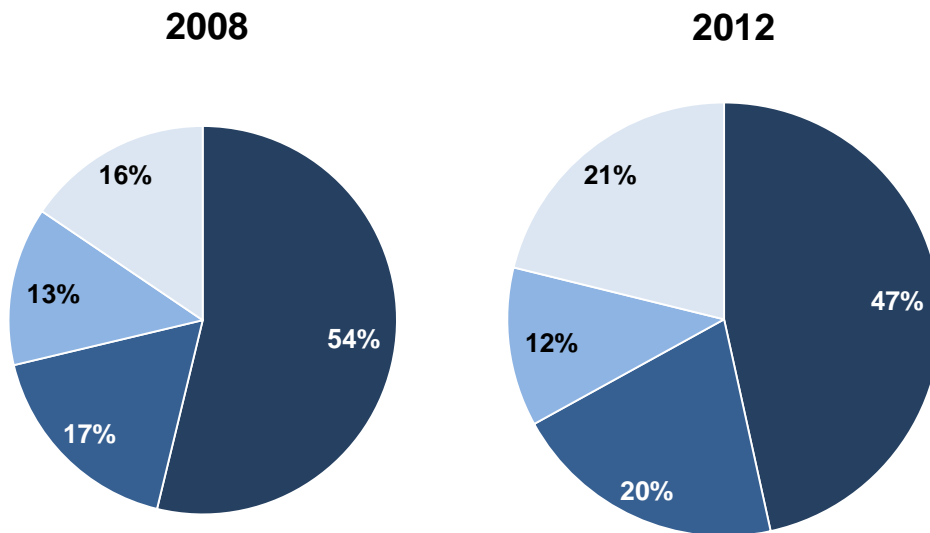


Driven by performance



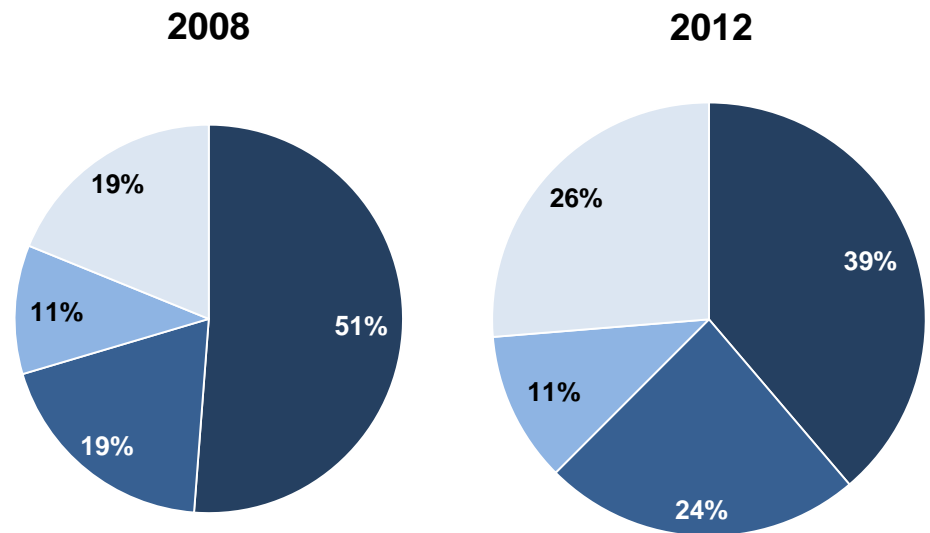
Sales by regions [in million EUR]

Total sales



Total 5,014 $\xrightarrow{+23\%}$ 6,159

Automotive sales



Total 3,835 $\xrightarrow{+19\%}$ 4,562

Europe North America South America Asia/Pacific

	2011 million EUR	2012 million EUR	Difference 2011/2012 million EUR
Sales	6,002.2	6,159.5	157.3
Cost of sales	-4,714.0	-4,849.6	-135.6
Gross profit on sales	1,288.2	1,309.9	21.7
Selling, general administrative and R&D expenses	-946.7	-931.9	14.8
Other operating income (incl. special income)	287.2	199.9	-87.3
Other operating expenses	-203.9	-174.0	29.9
Financial result (incl. special effects)	-73.3	-136.8	-63.5
Result from ordinary business activities	351.5	267.1	-84.4
Taxes	-120.4	-118.5	1.9
Net income	231.1	148.6	-82.5
EBITDA (adjusted)*	693.8	711.8	18.0
EBIT (adjusted)*	359.7	387.4	27.7

*Adjustment for income from the marketing of shares in MAHLE Metal Leve on the São Paulo stock exchange

Business development of the MAHLE Group in 2012

Financial statements Balance sheet

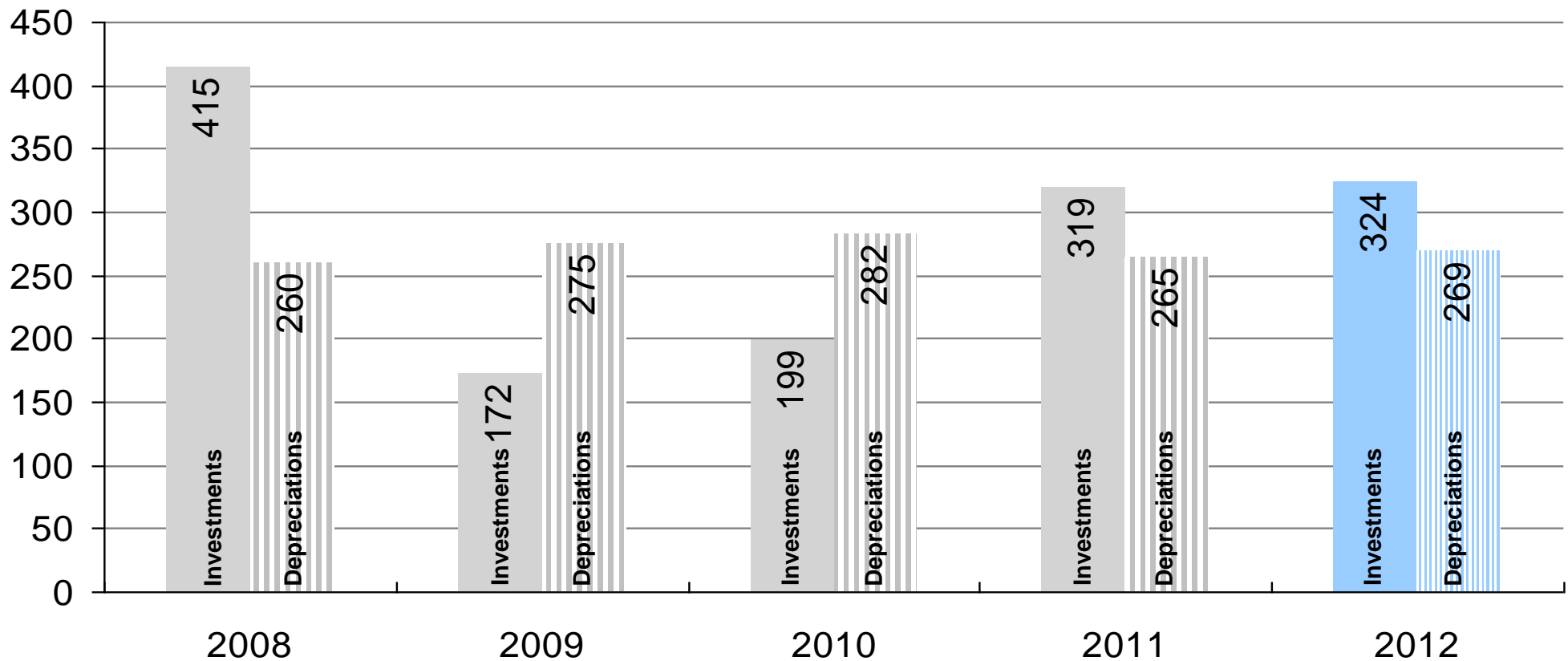


Driven by performance

	2011		2012			2011		2012	
	million EUR	%	million EUR	%		million EUR	%	million EUR	%
Assets					Equity and liabilities				
Intangible assets	177.6	3.8	126.6	3.0	Equity	1,695.7	36.7	1,775.2	41.8
Property, plant, and equipment	1,561.6	33.8	1,560.6	36.7	Pension accruals	411.9	8.9	397.4	9.4
Financial assets	233.3	5.0	233.5	5.5	Other accruals	718.2	15.5	674.9	15.9
Inventories	785.4	17.0	738.4	17.4	Liabilities to banks	1,066.1	23.1	702.6	16.5
Accounts receivable and other assets	1,152.1	24.9	1,064.6	25.1	Trade payables	527.1	11.4	482.4	11.4
Securities and cash on hand and at banks	508.0	11.0	335.9	7.9	Other liabilities	204.4	4.4	215.9	5.0
Prepaid expenses	12.3	0.3	14.5	0.3					
Deferred tax assets	193.1	4.2	174.3	4.1					
Balance sheet total	4,623.4	100.0	4,248.4	100.0	Balance sheet total	4,623.4	100.0	4,248.4	100.0

Development of capital expenditure on fixed assets – investments/depreciations

million EUR



Business development of the MAHLE Group in 2012

New production plant for air intake and filtration systems in Kyushu/Japan

MAHLE

Driven by performance



Business development of the MAHLE Group in 2012

Expansion of both plants in Thailand

Illustration: MAHLE Siam Filter Systems in Samutprakarn

MAHLE

Driven by performance



Business development of the MAHLE Group in 2012

Expansion of the MAHLE research and development centers in Detroit/USA and Shanghai/China

MAHLE

Driven by performance

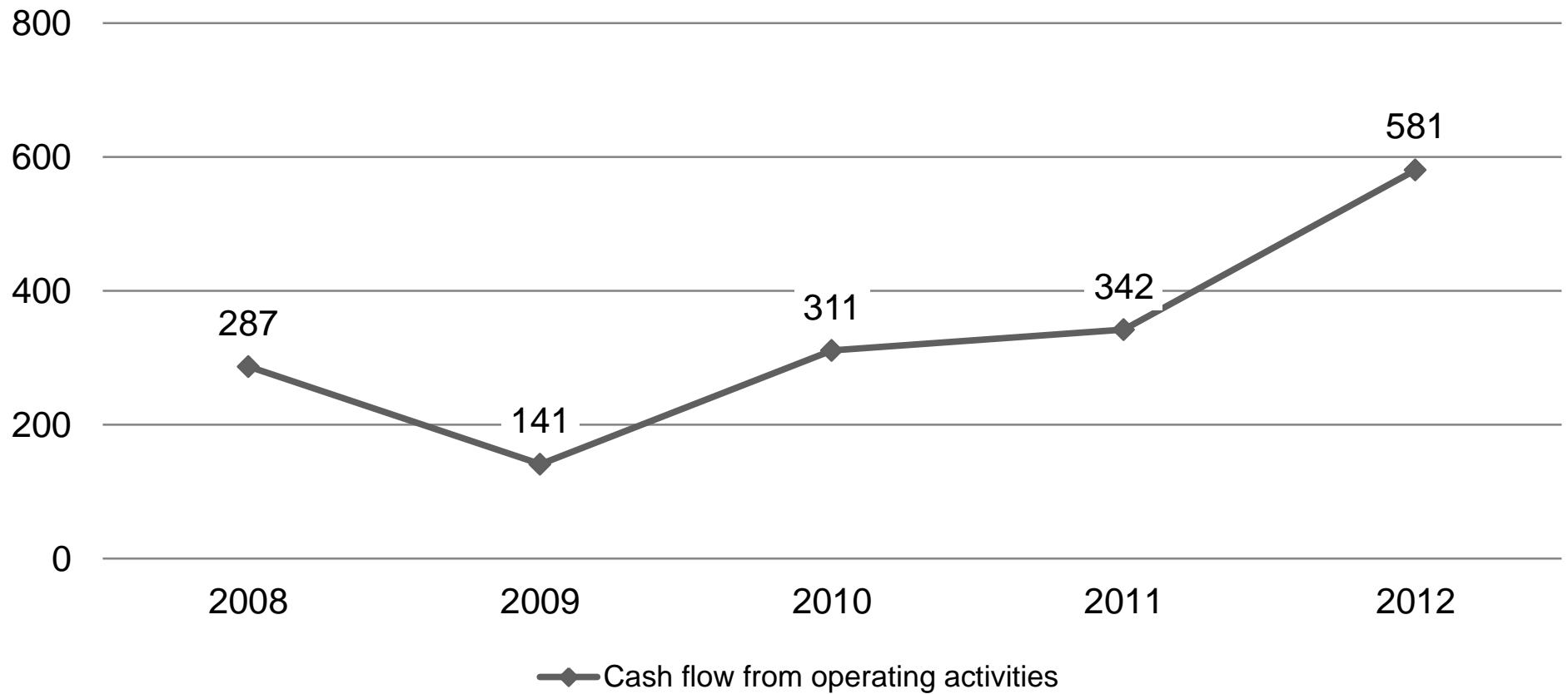


The expansion of our research and development center in Farmington Hills/USA yields several benefits including the amalgamation of various development divisions.

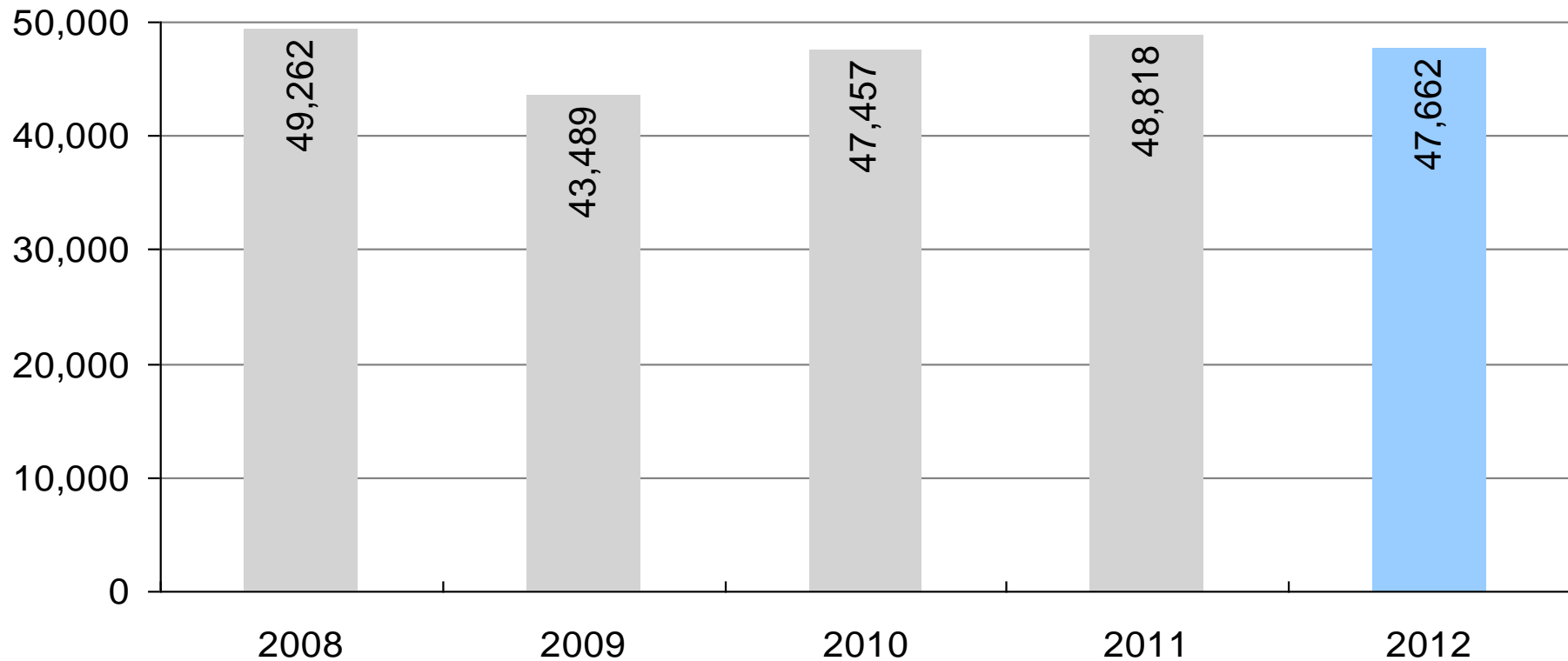


The research and development center in Shanghai/China has more than doubled in size.

Cash flow development [in million EUR]



Development of headcounts [as at Dec. 31]



Development of headcounts by regions

[as at Dec. 31]



Driven by performance

	2011	2012	Difference 2011/2012 in %
Europe	20,730	20,084	-3.1
<i>Thereof Germany</i>	9,185	8,988	-2.1
North America	7,408	7,508	1.3
South America	11,426	10,565	-7.5
Asia/Pacific	9,254	9,505	2.7
Total	48,818	47,662	-2.4

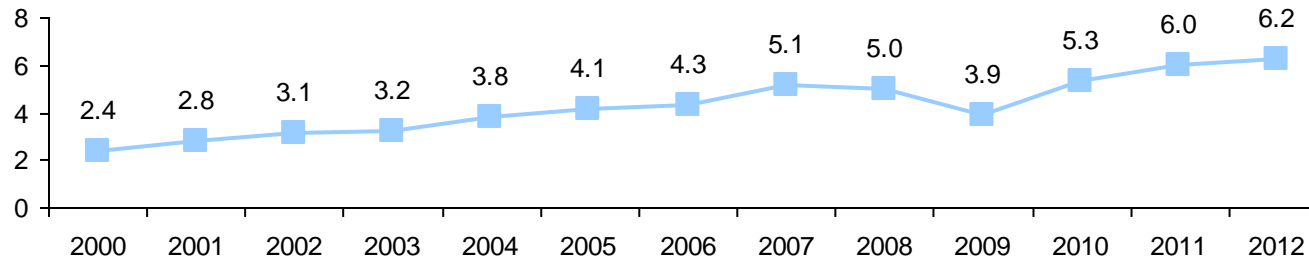
Business development of the MAHLE Group in 2012

Long-term trends

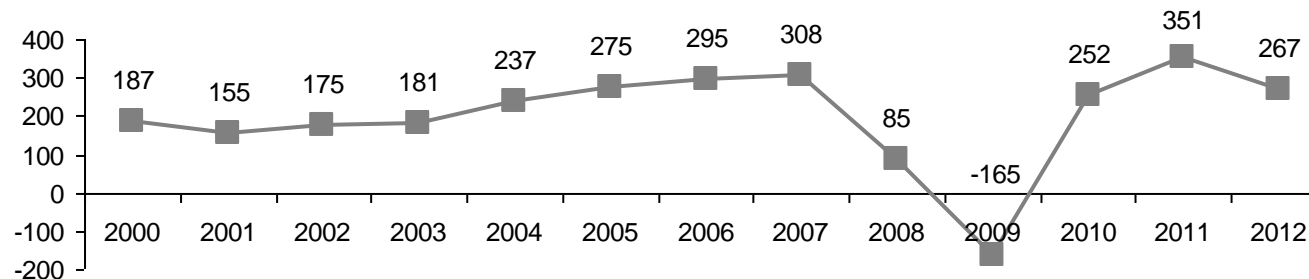


Driven by performance

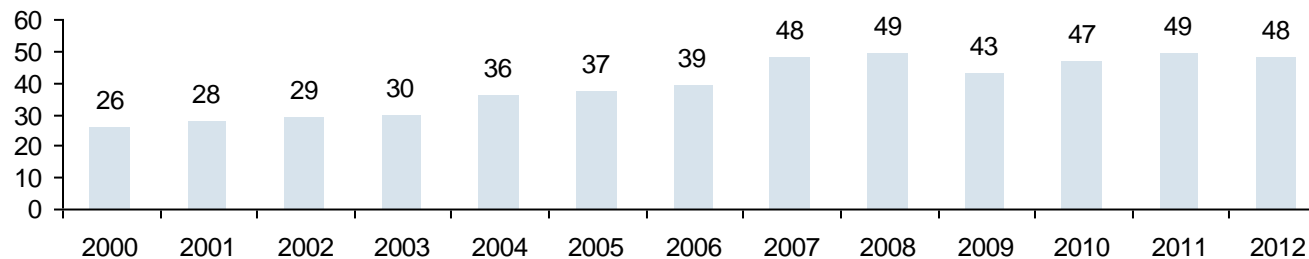
Sales in billion Euro



Income from ordinary business activities in million EUR (profit before taxes)



Employees in thousand



Development of the MAHLE Group Holding in the Behr Group

MAHLE

Driven by performance



Development of the MAHLE Group

MAHLE's holding in Kokusan Denki

MAHLE

Driven by performance



Production plant in Gotemba/Japan



Headquarter of Kokusan Denki

Development of the MAHLE Group

Acquisition of RTI Technologies, Inc.

MAHLE

Driven by performance



Outlook for the 2013 business year

Worldwide automobile production 2012/2013

[in 1.000]



Driven by performance

	2012	2013	Difference 2012/2013 in %	2012	2013	Difference 2012/2013 in %
	Pass. cars & light comm. vehicles	Pass. cars & light comm. vehicles	Pass. cars & light comm. vehicles	Commercial vehicles (incl. buses)	Commercial vehicles (incl. buses)	Commercial vehicles (incl. buses)
America	19,723	20,360	3.2	694	762	9.8
- North America	15,434	15,889	2.9	497	521	4.8
- South America	4,289	4,471	4.2	197	241	22.3
Asia/Pacific	40,788	41,858	2.6	1,977	2,128	7.6
- Japan	9,436	8,272	-12.3	365	386	5.8
- China	18,566	20,211	8.9	1,042	1,144	9.8
Europe	19,282	18,653	-3.3	619	633	2.3
- Germany	5,550	5,322	-4.1	145	134	-7.6
Other countries	1,727	1,843	6.7	3	3	0.0
Total	81,520	82,714	1.5	3,293	3,526	7.1

Source: IHS Automotive, figures for passenger cars and light commercial vehicles (last updated: March 2013); figures for commercial vehicles (last updated: February 2013)

	2011 million EUR	2012 million EUR	Difference in %
Sales	6,002	6,159	2.6
- Europe	2,980	2,867	-3.8
- North and South America	1,852	1,989	7.4
- Asia/Pacific	1,170	1,303	11.4
EBITDA	759	725	-4.5
EBIT	425	401	-5.6
<i>EBITDA adjusted*</i>	<i>694</i>	<i>712</i>	<i>2.6</i>
<i>EBIT adjusted*</i>	<i>360</i>	<i>387</i>	<i>7.5</i>
Result from ordinary business activities	351	267	-23.9
in % of sales	5.8%	4.3%	
Net income	231	149	-35.5
in % of sales	3.8%	2.4%	
Capital expenditure on tangible fixed assets	319	324	1.6
Expenditure for R&D	323	289	-10.5
Balance sheet total	4,623	4,248	-8.1
Equity capital	1,696	1,775	4.7
Equity ratio	36.7%	41.8%	
Headcount	48,818	47,662	-2.4
- Germany	9,185	8,988	-2.1
- Europe (incl. Germany)	20,730	20,084	-3.1
- North and South America	18,834	18,073	-4.0
- Asia/Pacific	9,254	9,505	2.7

* Adjustment for income from the marketing of shares in MAHLE Metal Leve on the São Paulo stock exchange